



CHAMBER OF COMMERCE

Board of Directors /General Membership Meeting

Keystone Community Center

Date: October 5, 2018 Special Meeting

Call To Order: 1:21 by Rick Greene

Call for Changes to the Agenda

Appointment to the Board of Trevor Bryan, Ghost Canyon Ranch – It was moved by Sandi McLain and
Seconded by Jim Sellars to appoint Trevor Bryan to the Board of Directors. No Discussion.
Unanimous consent.

Unfinished Business

Presentation Black Hills Vacations

Black Hills Vacations presented their proposal for booking engine services. They have been able to
Update the platform so that all members will show up in the search which was the primary
Concern. The options are Full Partner: \$250 year plus 10% Black Hills Vacations pays all
Credit card processing fees, Call to Book: \$250 per year plus 10% Black Hills Vacations pays
All credit card processing fees, Limited Partner: one time setup fee of \$150.

Booking engine will be ready in January if we start November 1st.

Motion by Jim Sellars to appoint Black Hills Vacations as the booking engine. Second by
Sandi McLain. Discussion: Board members felt it would be a positive experience, that
Black Hills Vacations had worked to solve the problem. Ben Brink, member expressed concern
About it being cost prohibitive for members. He had questions regarding how the new
Booking program would work with our membership structure. Motion tabled.

Proposed Membership Structure

Director, Temple Estrada introduced a new membership structure and explained that the
structure

Would change from a “pay to play” structure to one based on number of employees. The
New structure would increase dues for some members but would reduce dues for others
Although we don’t anticipate large variances either way. Ben Brink expressed concern that
For his business the membership rate would go up plus he would have the additional booking
fees. Motion by Jim Sellars, Second by Sandi McLain to adopt the new membership structure.
No further discussion. Unanimous consent.

Black Hills Vacations motion was reopened. No further discussion. Unanimous consent.

Committee to Continue Bylaw Review and Recommendations –

Director Temple Estrada asked that a committee be appointed to continue the review of the
Bylaw with consideration given to paring them down. An example of this is the recently
Adopted bylaws of Holy Terror Association. Julie Smoragiewicz volunteered to assist
With this project. Julie suggested a policy and procedures document in the event that
We limit the scope of the bylaws. Sandi McLain offered to assist Julie with the project.

New Business

Quotes for Community Flowers 2019

Temple Estrada presented quotes from the greenhouse in Black Hawk. Discussion was held regarding water saver post vs. regular pots. Tim Johnson recommended Talking to the Hill City Booster Club about co-oping an order. Temple will contact Angie Ross. Discussion was also held about lowering the height of the flowers and limitations By State of South Dakota or Black Hills Energy.

Membership Funds that were Added On Business Licenses

Discussion was held regarding the funds the Chamber would receive from the Town of Keystone for basic memberships. Temple Estrada presented a member idea that the funds Be donated to a community improvement project. Motion by Jim Sellars to donate the funds To the newly formed Park Board. Second by Sandi McLain. No further discussion. Unanimous Consent.

Announcements

Next Meeting Date:

Thursday, October 18, 2018 10:00am

Meeting Adjourned

Executive Session – SDCL 1-25-2.1-5 Personnel, Student, Legal, Contract Negotiation,